



The Pharmacy  
Guild of Australia

# Plan for Your Pharmacy's Future

**Guild Member Access to  
the Opportunity Analysis &  
ScriptMAP 2020 tools**



As part of the 2018/2019 membership, the Pharmacy Guild of Australia is providing members with access to an Opportunity Analysis and a ScriptMAP 2020 subscription.

These tools will help you identify areas of potential revenue across script volumes and pharmacy services to assist you in setting goals and creating plans for future growth and viability.

# Opportunity Analysis



The Opportunity Analysis (OA) tool provides a customised report using your pharmacy's data to highlight areas of opportunity income, linked to key professional service areas including 6CPA funded programs, fixed third-party income, prescription and medication programs and screening and testing services.

## Before you start the report, you will need to know:

- Your OA login details as provided by your branch
- Your pharmacy's PBS script volumes
- Your 6CPA service caps
- The list of services your pharmacy provides and the number of each service you deliver monthly.

## Steps to perform your Opportunity Analysis

1. Go to [www.guild.org.au/memberoffer](http://www.guild.org.au/memberoffer)
2. Click "Start your Opportunity Analysis"
3. Enter your login details
4. Click "Member Only Opportunity Analysis"
5. Enter your data
6. Request a feedback session with a Health Advice Plus consultant
7. View your report and start planning for your future goals
8. Use the dashboard to review your results and conduct future reports to track progress of your goals

You can pause and come back to any question in the OA if you are unsure of the answer, and will be able to discuss your answers with your consultant during the feedback session.

# ScriptMAP 2020



The ScriptMAP 2020 tool is a financial forecasting product that will deliver you a customised analysis of the impact of PBS reforms through to 2020. It enables you to forecast and compare different models, identify additional sources of income for the future and will provide you with bankable business projections.

## Before you start the report you will need:

- Your myGuild login and ScriptMAP Discount Code as provided by your branch
- To ensure your PBS approval number is correct on the myGuild website
- To download the ScriptMAP user guide at [www.guild.org.au/memberoffer](http://www.guild.org.au/memberoffer)

## Steps to perform your ScriptMAP 2020 report

1. Go to: [www.guild.org.au/memberoffer](http://www.guild.org.au/memberoffer)
2. Click "Access ScriptMAP 2020"
3. Log in to myGuild
4. Check and update your PBS number
5. Upload pharmacy data for your specific dispensary system using the provided user guide. Note: check the user guide for currently compliant dispensary systems
6. Click "Start Report" for the listed pharmacy
7. Enter your assumptions and "Submit" the form
8. Select 12 month subscription and enter your "Discount Code"
9. Click "Download Full Report"
10. View the report and start analysing your results
11. Log in at any time to view results and conduct future reports to track changes in your dispensary



## CONTACT YOUR STATE BUSINESS SUPPORT TEAM FOR:

- Your special access codes and logins
- Guidance on accessing and using the tools
- Assistance on interpreting your results
- More information on the tools

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